

Dime Community Bancshares, Inc. Reports Fourth Quarter 2023 Results

January 26, 2024

Total Deposits Grow By Over \$276 Million on a Year-Over-Year Basis; Growth Driven By Deposit Gathering Group Hires

Capital Ratios Continue to Increase and Asset Quality Remains Stable

HAUPPAUGE, N.Y., Jan. 26, 2024 (GLOBE NEWSWIRE) -- Dime Community Bancshares, Inc. (NASDAQ: DCOM) (the "Company" or "Dime"), the parent company of Dime Community Bank (the "Bank"), today reported net income available to common stockholders of \$88.8 million for the year ended December 31, 2023, or \$2.29 per diluted common share, compared to net income available to common stockholders of \$145.3 million for the year ended December 31, 2022, or \$3.73 per diluted common share.

Stuart H. Lubow, President and Chief Executive Officer ("CEO") of the Company, stated, "Our fourth quarter results were marked by a continued stabilization in our non-interest-bearing deposit base, a continued reduction in the pace of net interest margin compression, a steady build-up in our capital ratios and stable asset quality. As we close the book on 2023, we are pleased with the initial results of a number of initiatives that we undertook during the year. Specifically, we built out our Private and Commercial Bank via the hiring of several productive groups, we added a new Healthcare lending vertical that will help diversify our asset base over time and we upgraded numerous areas of our technology and treasury management capabilities. I would like to thank all of our employees for contributing to these achievements and look forward to continuing to grow our franchise. As we look forward to 2024, we have strategically positioned our balance sheet to benefit from projected Federal Reserve rate cuts."

For the quarter ended December 31, 2023, net income available to common stockholders was \$14.5 million, or \$0.37 per diluted common share, compared to \$13.2 million, or \$0.34 per diluted common share, for the quarter ended September 30, 2023, and \$38.2 million, or \$0.99 per diluted common share, for the quarter ended December 31, 2022. Fourth quarter 2023 results included \$1.0 million of pre-tax expense related to the FDIC special assessment for the recovery of losses related to the closures of Silicon Valley Bank and Signature Bank. Third quarter 2023 results included \$8.6 million of pre-tax severance expense. The Company had an elevated effective tax rate in the second half of 2023 of approximately 35%; the tax rate is expected to normalize in 2024 to approximately 27%.

Highlights for the Fourth Quarter of 2023 Included:

- Total deposits increased \$276 million on a year-over-year basis;
- The ratio of average non-interest-bearing deposits to average total deposits for the fourth guarter was 29%;
- The pace of NIM compression continued to slow in the fourth quarter; on a linked quarter basis, the NIM declined by 5 basis points in the fourth quarter of 2023 compared to a 16 basis point decline for the third quarter of 2023 and a 24 basis point decline for the second quarter of 2023;
- Loan originations increased to \$195.9 million for the fourth quarter of 2023, compared to \$153.4 million in the prior quarter;
- Credit quality continues to be stable with non-performing assets and loans 90 days past due representing only 0.21% of total assets as of December 31, 2023; and
- Capital ratios continue to build, with the Company's Tier 1 Risk Based Capital Ratio increasing to 10.94% at December 31, 2023.

Management's Discussion of Quarterly Operating Results

Net Interest Income

Net interest income for the fourth quarter of 2023 was \$74.1 million compared to \$76.5 million for the third quarter of 2023 and \$96.8 million for the fourth quarter of 2022.

The table below provides a reconciliation of the reported net interest margin ("NIM") and adjusted NIM excluding the impact of purchase accounting accretion on the loan portfolio.

(Dollars in thousands)	 Q4 2023	 Q3 2023	 Q4 2022
Net interest income	\$ 74,121	\$ 76,479	\$ 96,804
Purchase accounting amortization (accretion) on loans ("PAA")	 (55)	 186	 (390)
Adjusted net interest income excluding PAA on loans (non-GAAP)	\$ 74,066	\$ 76,665	\$ 96,414

Average interest-earning assets	\$ 12,828,060	\$ 12,984,061 \$	12,198,905
NIM ⁽¹⁾ Adjusted NIM excluding PAA on loans (non-GAAP) ⁽²⁾	2.29 2.29	 2.34 % 2.34 %	3.15 % 3.14 %

⁽¹⁾ NIM represents net interest income divided by average interest-earning assets.

⁽²⁾ Adjusted NIM excluding PAA on loans represents adjusted net interest income, which excludes net interest income on PAA loans divided by average interest-earning assets.

Loan Portfolio

The ending weighted average rate ("WAR") ⁽¹⁾ on the total loan portfolio was 5.29% at December 31, 2023, a 9 basis point increase compared to the ending WAR of 5.20% on the total loan portfolio at September 30, 2023.

Outlined below are loan balances and WARs for the period ended as indicated.

(Dollars in thousands)		December 31,	2023	September 30	, 2023	December 31, 2022		
		Balance	WAR	 Balance	WAR	Balance	WAR	
Loans held for investment balances at period end:								
Business loans ⁽²⁾	\$	2,310,379	6.81 %	\$ 2,271,768	6.72 % \$	2,211,857	6.05 %	
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential		889,236	4.47	892,869	4.39	773,321	3.96	
mixed-use $^{(3)(4)}$		4,017,703	4.53	4,102,024	4.45	4,026,826	4.08	
Non-owner-occupied commercial real estate		3,381,842	5.19	3,374,281	5.09	3,317,485	4.68	
Acquisition, development, and construction		168,513	8.71	203,402	8.92	229,663	8.19	
Other loans		5,755	6.75	 6,267	6.28	7,679	10.22	
Loans held for investment	\$	10,773,428	<u>5.29</u> %	\$ 10,850,611	<u>5.20</u> % <u></u>	10,566,831	4.76 %	

⁽¹⁾ Weighted average rate is calculated by aggregating interest based on the current loan rate from each loan in the category, adjusted for non-accrual loans, divided by the total balance of loans in the category.

⁽²⁾ Business loans include commercial and industrial loans, owner-occupied commercial real estate loans and Small Business Administration Paycheck Protection Program ("PPP") loans.

⁽³⁾ Includes loans underlying multifamily cooperatives.

⁽⁴⁾ While the loans within this category are often considered "commercial real estate" in nature, multifamily and loans underlying cooperatives are here reported separately from commercial real estate loans in order to emphasize the residential nature of the collateral underlying this significant component of the total loan portfolio.

Outlined below are the loan originations, for the quarter ended as indicated.

(Dollars in millions)	Q4 2023		Q3 2023		Q4 2022	
Loan originations	\$	195.9	\$	153.4	\$	638.3

Deposits and Borrowed Funds

Period end total deposits (including mortgage escrow deposits) at December 31, 2023 were \$10.53 billion, compared to \$10.64 billion at September 30, 2023 and \$10.25 billion at December 31, 2022. CEO Lubow commented, "Despite the impacts of reduced liquidity in the banking system, we were pleased to grow deposits on a year-over-year basis. Hires that we made in the second quarter of 2023 have already generated approximately \$333 million of deposits, with 50% of the balances being in non-interest-bearing deposits."

Total Federal Home Loan Bank advances were \$1.31 billion at December 31, 2023 compared to \$1.12 billion at September 30, 2023 and \$1.13 billion at December 31, 2022.

Non-Interest Income

Non-interest income was \$8.9 million during the fourth quarter of 2023, \$7.9 million during the third quarter of 2023, and \$9.5 million during the fourth quarter of 2022.

Non-Interest Expense

Total non-interest expense was \$53.9 million during the fourth quarter of 2023, \$59.5 million during the third quarter of 2023, and \$50.7 million during the fourth quarter of 2022. Excluding the impact of severance expense, the FDIC special assessment, loss on extinguishment of debt, and amortization of other intangible assets, adjusted non-interest expense was \$52.6 million during the fourth quarter of 2023, \$50.6 million during the third quarter of 2023, and \$50.3 million during the fourth quarter of 2022 (see "Non-GAAP Reconciliation" tables at the end of this news release).

The ratio of non-interest expense to average assets was 1.58% during the fourth quarter of 2023, compared to 1.73% during the linked quarter and

1.56% for the fourth quarter of 2022. Excluding the impact of severance expense, the FDIC special assessment, loss on extinguishment of debt, and amortization of other intangible assets, the ratio of adjusted non-interest expense to average assets was 1.54% during the fourth quarter of 2023, compared to 1.48% during the linked quarter and 1.55% for the fourth quarter of 2022 (see "Non-GAAP Reconciliation" tables at the end of this news release).

The efficiency ratio was 65.0% during the fourth quarter of 2023, compared to 70.5% during the linked quarter and 47.7% during the fourth quarter of 2022. Excluding the impact of net loss on equity securities, net loss on sale of securities and other assets, severance expense, the FDIC special assessment, loss on extinguishment of debt and amortization of other intangible assets the adjusted efficiency ratio was 63.6% during the fourth quarter of 2023, compared to 59.7% during the linked quarter and 47.3% during the fourth quarter of 2022 (see "Non-GAAP Reconciliation" tables at the end of this news release).

Income Tax Expense

The reported effective tax rate for the fourth quarter of 2023 was 35.6% compared to 35.1% for the third quarter of 2023, and 27.5% for the fourth quarter of 2022. The tax rate for 2024 is expected to be approximately 27%.

Credit Quality

Non-performing loans were \$29.1 million at December 31, 2023 compared to \$23.3 million at September 30, 2023 and \$34.2 million at December 31, 2022.

A credit loss provision of \$3.7 million was recorded during the fourth quarter of 2023, compared to a credit loss provision of \$1.8 million during the third quarter of 2023, and a credit loss provision of \$335 thousand during the fourth quarter of 2022. The credit loss provision in the fourth quarter of 2023 was primarily associated with provisioning for individually analyzed loans.

Capital Management

The Company's and the Bank's regulatory capital ratios continued to be in excess of all applicable regulatory requirements as of December 31, 2023. All of the Company's and the Bank's risk-based regulatory capital ratios increased in the fourth quarter of 2023.

Dividends per common share were \$0.25 during the fourth and third quarters of 2023, respectively.

Book value per common share was \$28.58 at December 31, 2023 compared to \$28.03 at September 30, 2023.

Tangible common book value per share (which represents common equity less goodwill and other intangible assets, divided by the number of shares outstanding) was \$24.44 at December 31, 2023 compared to \$23.87 at September 30, 2023 (see "Non-GAAP Reconciliation" tables at the end of this news release).

Earnings Call Information

The Company will conduct a conference call at 8:00 a.m. (ET) on Friday, January 26, 2024, during which CEO Lubow will discuss the Company's fourth quarter 2023 financial performance, with a question-and-answer session to follow.

Participants may access the conference call via webcast using this link: <u>Webcast Link Here</u>. To participate via telephone, please register in advance using this <u>Registration Link</u>. Upon registration, all telephone participants will receive a one-time confirmation email detailing how to join the conference call, including the dial-in number along with a unique PIN that can be used to access the call. All participants are encouraged to dial-in 10 minutes prior to the start time.

A replay of the conference call and webcast will be available on-demand for 12 months.

ABOUT DIME COMMUNITY BANCSHARES, INC.

Dime Community Bancshares, Inc. is the holding company for Dime Community Bank, a New York State-chartered trust company with over \$13.6 billion in assets and the number one deposit market share among community banks on Greater Long Island⁽¹⁾.

⁽¹⁾ Aggregate deposit market share for Kings, Queens, Nassau & Suffolk counties for community banks less than \$20 billion in assets.

This news release contains a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements may be identified by use of words such as "annualized," "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "likely," "may," "outlook," "plan," "potential," "predict," "project," "should," "wull," "would" and similar terms and phrases, including references to assumptions.

Forward-looking statements are based upon various assumptions and analyses made by the Company in light of management's experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate under the circumstances. These statements are not quarantees of future performance and are subject to risks, uncertainties and other factors (many of which are beyond the Company's control) that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. Accordingly, you should not place undue reliance on such statements. Factors that could affect our results include, without limitation, the following: the timing and occurrence or non-occurrence of events may be subject to circumstances beyond the Company's control; there may be increases in competitive pressure among financial institutions or from non-financial institutions; changes in the interest rate environment may affect demand for our products and reduce interest margins and the value of our investments; changes in deposit flows, the cost of funds, loan demand or real estate values may adversely affect the business of the Company; changes in the quality and composition of the Company's loan or investment portfolios or unanticipated or significant increases in loan losses may negatively affect the Company's financial condition or results of operations; changes in accounting principles, policies or guidelines may cause the Company's financial condition to be perceived differently; changes in corporate and/or individual income tax laws may adversely affect the Company's financial condition or results of operations; general socio-economic conditions, public health emergencies, international conflict, inflation, and recessionary pressures, either nationally or locally in some or all areas in which the Company conducts business, or conditions in the securities markets or the banking industry may be less favorable than the Company currently anticipates and may adversely affect our customers, our financial results and our operations; legislation or regulatory changes may adversely affect the Company's business; technological changes may be more difficult or expensive than the Company anticipates; there may be failures or breaches of information technology security systems; success or consummation of new business initiatives may be more difficult or expensive than the Company anticipates; and litigation or other matters before regulatory agencies, whether currently existing or commencing in the future, may delay the occurrence or non-occurrence of events longer than the Company anticipates. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to the sections entitled "Forward-Looking Statements" and "Risk Factors" in the Company's most recent Annual Report on Form 10-K and updates set forth in the Company's subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (In thousands)

		December 31, 2023		September 30, 2023		December 31, 2022
Assets:						
Cash and due from banks	\$	457,547	\$	358,824	\$	169,297
Securities available-for-sale, at fair value		886,240		869,879		950,587
Securities held-to-maturity		594,639		600,291		585,798
Loans held for sale		10,159		3,924		—
Loans held for investment, net:						
Business loans ⁽¹⁾		2,310,379		2,271,768		2,211,857
One-to-four family and cooperative/condominium apartment		889,236		892,869		773,321
Multifamily residential and residential mixed-use ⁽²⁾⁽³⁾		4,017,703		4,102,024		4,026,826
Non-owner-occupied commercial real estate		3,381,842		3,374,281		3,317,485
Acquisition, development and construction		168,513		203,402		229,663
Other loans		5,755		6,267		7,679
Allowance for credit losses		(71,743)		(72,563)		(83,507)
Total loans held for investment, net		10,701,685		10,778,048		10,483,324
Premises and fixed assets, net		44,868		45,064		46,749
Premises held for sale		905		905		
Restricted stock		98,750		90,085		88,745
Bank Owned Life Insurance ("BOLI")		349,816		347,400		333,292
Goodwill		155,797		155,797		155,797
Other intangible assets		5,059		5,409		6,484
Operating lease assets		52,729		55,600		57,857
Derivative assets		122,132		177,369		154,485
Accrued interest receivable		55,666		53,608 109,202		48,561
Other assets	¢	100,013	¢	,	¢	108,945
Total assets	\$	13,636,005	\$	13,651,405	\$	13,189,921
Liabilities:						
Non-interest-bearing checking (excluding mortgage escrow	^	0.004.070		0.005.450	^	0 4 40 700
deposits)	\$	2,884,378	\$	2,935,156	\$	3,449,763
Interest-bearing checking		515,987 2,335,354		630,686		827,454 2,259,909
Savings (excluding mortgage escrow deposits) Money market		2,335,354 3,125,996		2,309,440 3,211,197		2,532,270
Certificates of deposit		1,607,683		1,442,299		1,115,364
•		10,469,398		10,528,778		10,184,760
Deposits (excluding mortgage escrow deposits) Non-interest-bearing mortgage escrow deposits		61,121	. <u> </u>	107,545		69,455
Interest-bearing mortgage escrow deposits		136		223		192
Total mortgage escrow deposits		61,257		107,768		69,647
FHLBNY advances		1,313,000		1,123,000		1,131,000
Other short-term borrowings		_		_		1,360
Subordinated debt, net		200,196		200,218		200,283
Derivative cash collateral		108,100		185,620		153,040
Operating lease liabilities		55,454		58,281		60,340
Derivative liabilities		121,265		160,712		137,335
Other liabilities		81,110		82,684		82,573
Total liabilities		12,409,780		12,447,061		12,020,338
Stockholders' equity:						
Preferred stock, Series A		116,569		116,569		116,569
Common stock		416		416		416
Additional paid-in capital		494,454		494,470		495,410
Retained earnings		813,007		808,235		762,762
Accumulated other comprehensive loss ("AOCI"), net of deferred taxes		(91,579)		(106,913)		(94,379)
Unearned equity awards		(8,622)		(10,170)		(8,078)
Treasury stock, at cost		(98,020)		(98,263)		(103,117)
Total stockholders' equity		1,226,225		1,204,344		1,169,583
Total liabilities and stockholders' equity	\$	13,636,005	\$	13,651,405	\$	13,189,921
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(2) Includes loans underlying multifamily cooperatives.

(3) While the loans within this category are often considered "commercial real estate" in nature, multifamily and loans underlying cooperatives are here reported separately from commercial real estate loans in order to emphasize the residential nature of the collateral underlying this significant component of the total loan portfolio.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands except share and per share amounts) **Three Months Ended** Year Ended December 31, September 30, December 31, December 31, December 31, 2023 2023 2022 2023 2022 Interest income: 120,773 \$ 144,744 \$ 142,995 \$ 554,488 \$ 406,601 Loans \$ 7,918 7,916 7,652 32,179 29,224 Securities Other short-term investments 6,094 6,930 1,444 22,693 3,400 158,756 157,841 129,869 609,360 439,225 Total interest income Interest expense: Deposits and escrow 66,650 62,507 22,017 219,045 38,433 Borrowed funds 15,617 16,925 9,783 66,472 19,117 Derivative cash collateral 2,368 1,930 1,265 7,272 1,812 Total interest expense 84,635 81,362 33,065 292,789 59,362 96,804 Net interest income 74,121 76,479 316,571 379,863 <u>2,</u>770 3,720 1,806 5,374 Provision for credit losses 335 70,401 74,673 96,469 313,801 374,489 Net interest income after provision Non-interest income: Service charges and other fees 3,804 3,963 3,945 16,437 16,206 Title fees 466 291 453 1,295 2,031 Loan level derivative income 728 783 1,397 7,081 3,637 **BOLI** income 2,416 2,317 2,187 9,748 10,346 Gain on sale of SBA loans 531 335 621 1,592 1,797 Gain on sale of residential loans 12 21 55 115 448 Net gain (loss) on equity securities 321 (299)(758) Net (loss) gain on sale of securities and other assets (22)(1, 469)1,397 Other 594 539 809 2,165 2,294 Total non-interest income 8,872 7,928 9,467 36,206 38,156 Non-interest expense: 120,108 Salaries and employee benefits 30,383 30,520 31,632 117,437 Severance 25 8,562 5 9,093 2,198 7,261 7,356 7,277 29,055 30,220 Occupancy and equipment 3,730 4,309 4,023 16,474 15,175 Data processing costs Marketing 1,765 2,079 1,559 6,781 5,900 1,279 1,831 Professional services 1,277 6,155 8,069 Federal deposit insurance premiums⁽¹⁾ 3,240 1,866 800 8,853 3,900 Loss on extinguishment of debt 740 Amortization of other intangible assets 350 349 431 1,425 1,878 3,065 12,542 Other 5,911 3,284 17,855 Total non-interest expense 53,944 59,523 50,702 200,730 213,128 25,329 Income before taxes 23,078 55,234 136,879 211,915 Income tax expense 9,021 8,093 15,175 40,785 59,359 16,308 14,985 40,059 96,094 Net income 152,556 Preferred stock dividends 1,821 1,822 1,821 7,286 7,286 Net income available to common 14,487 \$ 13,163 38,238 \$ 88,808 145,270 \$ \$ stockholders Earnings per common share ("EPS"): Basic 0.37 0.34 0.99 2.29 3.73 \$ \$ \$ \$ Diluted \$ 0.37 \$ 0.34 0.99 2.29 3.73 \$ \$ \$ Average common shares outstanding for 38,216,476 38,203,961 38,123,221 38,187,477 38,538,834

diluted EPS

⁽¹⁾ Business loans include commercial and industrial loans, owner-occupied commercial real estate loans and PPP loans.

(1) Fourth quarter of 2023 included \$1.0 million of pre-tax expense related to the FDIC special assessment for the recovery of losses related to the closures of Silicon Valley Bank and Signature Bank.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES

UNAUDITED SELECTED FINANCIAL HIGHLIGHTS

(Dollars in thousands except per share amounts)

	At or For the Three Months En					d	At or For the Year Ended					
	De	cember 31, 2023	Se	ptember 30, 2023	De	cember 31, 2022	De	cember 31, 2023	De	ecember 31, 2022		
Per Share Data:												
Reported EPS (Diluted)	\$	0.37	\$	0.34	\$	0.99	\$	2.29	\$	3.73		
Cash dividends paid per common share		0.25		0.25		0.24		0.99		0.96		
Book value per common share		28.58		28.03		27.30		28.58		27.30		
Tangible common book value per share												
(1)		24.44		23.87		23.09		24.44		23.09		
Common shares outstanding		38,823		38,811		38,573		38,823		38,573		
Dividend payout ratio		67.57 %		73.53 %		24.24 %		43.23 %		25.74 %		
Performance Ratios (Based upon Reported Net Income):												
Return on average assets		0.48 %		0.44 %		1.23 %		0.71 %		1.22 %		
Return on average equity		5.32		4.91		13.72		7.91		13.05		
Return on average tangible common												
equity ⁽¹⁾		6.20		5.69		17.34		9.59		16.49		
Net interest margin		2.29		2.34		3.15		2.46		3.25		
Non-interest expense to average assets		1.58		1.73		1.56		1.56		1.61		
Efficiency ratio		65.0		70.5		47.7		60.4		48.0		
Effective tax rate		35.62		35.07		27.47		29.80		28.01		
Balance Sheet Data:												
Average assets	\$	13,630,096	\$	13,759,493	\$	12,985,203	\$	13,625,215	\$	12,466,762		
Average interest-earning assets		12,828,060		12,984,061		12,198,905		12,847,238		11,684,501		
Average tangible common equity ⁽¹⁾		948,024		943,805		888,973		936,840		889,026		
Loan-to-deposit ratio at end of period $^{(2)}$		102.3		102.0		103.0		102.3		103.0		
Capital Ratios and Reserves -												
Consolidated: ⁽³⁾												
Tangible common equity to tangible												
assets ⁽¹⁾		7.04 %		6.87 %		6.84 %						
Tangible equity to tangible assets ⁽¹⁾		7.91		7.73		7.73						
Tier 1 common equity ratio		9.84		9.67		9.15						
Tier 1 risk-based capital ratio		10.94		10.76		10.23						
Total risk-based capital ratio		13.54		13.33		12.89						
Tier 1 leverage ratio		8.51		8.38		8.53						
Consolidated CRE concentration ratio ⁽⁴⁾		538		547		554						
Allowance for credit losses/ Total loans		0.67		0.67		0.79						
Allowance for credit losses/ Non-performing loans		246.55		311.16		243.91						

⁽¹⁾ See "Non-GAAP Reconciliation" tables for reconciliation of tangible equity, tangible common equity, and tangible assets.

⁽²⁾ Total deposits include mortgage escrow deposits, which fluctuate seasonally.

⁽³⁾ December 31, 2023 ratios are preliminary pending completion and filing of the Company's regulatory reports.

(4) The Consolidated CRE concentration ratio is calculated using the sum of commercial real estate, excluding owner-occupied commercial real estate, multifamily, and acquisition, development, and construction, divided by consolidated capital. December 31, 2023 is preliminary pending completion and filing of the Company's regulatory reports.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES UNAUDITED AVERAGE BALANCES AND NET INTEREST INCOME

(Dollars in thousands)

	Three Months Ended	
December 31, 2023	September 30, 2023	December 31, 2022
Average	Average	Average

	 Average Balance	lı	nterest	Yield/ Cost	Average Balance	lı	nterest	Yield/ Cost	Average Balance	Ir	nterest	Yield/ Cost
Assets: Interest-earning assets:												
Business loans ⁽¹⁾ One-to-four family	\$ 2,264,401	\$	38,740	6.79 % \$	2,260,203	\$	38,384	6.74 % \$	2,070,440	\$	30,387	5.82 %
residential, including condo and coop Multifamily residential	893,008		9,706	4.31	879,688		9,165	4.13	750,849		6,892	3.64
and residential mixed-use Non-owner-occupied	4,070,327		46,715	4.55	4,114,476		46,099	4.45	3,998,478		40,658	4.03
commercial real estate Acquisition,	3,376,581		45,037	5.29	3,382,927		44,184	5.18	3,263,917		37,769	4.59
development, and construction	188,022		4,459	9.41	222,039		5,075	9.07	243,512		4,942	8.05
Other loans	5,837		87	5.91	6,156		88	5.67	8,269		125	6.00
Securities Other short-term	1,599,724		7,918	1.96	1,619,960		7,916	1.94	1,663,969		7,652	1.82
investments Total interest-earning assets	 430,160		6,094 158,756	5.62 4.91 %	498,612		6,930 157,841	5.51 4.82 %	<u>199,471</u> 12,198,905		1,444 129,869	2.87 4.22 %
Non-interest-earning assets	 802,036		100,100	4.91 /0 <u> </u>	775,432		101,011	4.02 /0	786,298		120,000	7.22 /0
Total assets	\$ 13,630,096			\$	13,759,493			\$	12,985,203			
Liabilities and Stockholders' Equity: Interest-bearing liabilities: Interest-bearing												
checking ⁽²⁾	\$ 524,573	\$	1,063	0.80 % \$	786,892	\$	2,896	1.46 % \$	845,530	\$	1,174	0.55 %
Money market	3,136,891		27,541	3.48	2,975,267		24,275	3.24	2,469,177		6,620	1.06
Savings ⁽²⁾	2,295,882		20,979	3.63	2,342,424		20,316	3.44	2,234,968		9,889	1.76
Certificates of deposit	1,564,817		17,067	4.33	1,494,491		15,020	3.99	1,063,053		4,334	1.62
Total interest-bearing	 .,		,		.,		,	0.00	.,		.,	1.02
deposits	7,522,163		66,650	3.52	7,599,074		62,507	3.26	6,612,728		22,017	1.32
FHLBNY advances Subordinated debt,	1,174,848		13,064	4.41	1,250,717		14,370	4.56	724,902		6,383	3.49
net Other short-term	200,210		2,553	5.06	200,232		2,553	5.06	200,298		2,553	5.06
borrowings Total borrowings	 1,375,058		15,617	4.51	120 1,451,069		2 16,925	6.61 4.63	90,275 1,015,475		847 9,783	3.72 3.82
Derivative cash collateral	 161,535		2,368	5.82	156,795		1,930	4.88	157,898		1,265	3.18
Total interest-bearing liabilities	 9,058,756		84,635	3.71 %	9,206,938		81,362	3.51 %	7,786,101		33,065	1.68 %
Non-interest-bearing checking ⁽²⁾	3,059,289				3,065,186				3,755,395			
Other non-interest- bearing liabilities	286,373				265,559				275,636			
Total liabilities	 12,404,418				12,537,683				11,817,132			
Stockholders' equity	1,225,678				1,221,810				1,168,071			
Total liabilities and stockholders' equity	\$ 13,630,096			\$	13,759,493			\$	12,985,203			
Net interest income Net interest rate		\$	74,121	_		\$	76,479			\$	96,804	
spread				1.20 %				1.31 %				2.54 %
Net interest margin Deposits (including non-interest-bearing				2.29 %				2.34 %				3.15 %
checking accounts) ⁽²⁾	\$ 10,581,452	\$	66,650	2.50 % <u>\$</u>	10,664,260	\$	62,507	2.33 % <u>\$</u>	10,368,123	\$	22,017	0.84 %

 $^{(1)}$ Business loans include commercial and industrial loans, owner-occupied commercial real estate loans and PPP loans. $^{(2)}$ Includes mortgage escrow deposits.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES UNAUDITED SCHEDULE OF NON-PERFORMING ASSETS (Dollars in thousands)

	At or For the Three Months Ended										
Asset Quality Detail	De	cember 31, 2023	Sej	otember 30, 2023	De	cember 31, 2022					
Non-performing loans ("NPLs")											
Business loans ⁽¹⁾	\$	18,574	\$	19,555	\$	27,787					
One-to-four family residential, including condominium and											
cooperative apartment		3,248		2,874		3,203					
Multifamily residential and residential mixed-use		-									
Non-owner-occupied commercial real estate Acquisition, development, and construction		6,620 657		15 657		2,491 657					
Other loans				219		99					
Total Non-accrual loans	\$	29,099	\$	23,320	\$	34,237					
	¢	29,099	¢	23,320	¢	34,237					
Total Non-performing assets ("NPAs")	φ	23,035	φ	23,320	φ	54,257					
Loans 90 days delinquent and accruing ("90+ Delinquent")											
Business loans	\$	_	\$	_	\$	_					
One-to-four family residential, including condominium and											
cooperative apartment		_		—		—					
Multifamily residential and residential mixed-use		_		—		—					
Non-owner-occupied commercial real estate Acquisition, development, and construction		_				—					
Other loans											
90+ Delinguent	\$	_	\$		\$						
NPAs and 90+ Delinquent	\$	29,099	\$	23,320	\$	34,237					
NPAs and 90+ Delinguent / Total assets		0.21%		0.17%		0.26%					
Net charge-offs ("NCOs")	\$	4,555	\$	4,864	\$	185					
NCOs / Average loans ⁽²⁾		0.17%		0.18%		0.01%					

⁽¹⁾ Business loans include commercial and industrial loans, owner-occupied commercial real estate loans and PPP loans.

⁽²⁾ Calculated based on annualized NCOs to average loans, excluding loans held for sale.

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES NON-GAAP RECONCILIATION

(Dollars in thousands except per share amounts)

The following tables below provide a reconciliation of certain financial measures calculated under generally accepted accounting principles ("GAAP") (as reported) and non-GAAP measures. A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with GAAP in the United States. The Company's management believes the presentation of non-GAAP financial measures provides investors with a greater understanding of the Company's operating results in addition to the results measured in accordance with GAAP. While management uses these non-GAAP measures in its analysis of the Company's performance, this information should not be viewed as a substitute for financial results determined in accordance with GAAP.

The following non-GAAP financial measures exclude pre-tax income and expenses associated with net loss on equity securities, net loss on sale of securities and other assets, severance, the FDIC special assessment and loss on extinguishment of debt:

	Three Months Ended							Year Ended			
	December 31, 2023		September 30, 2023		D	December 31, 2022		December 31, 2023		ecember 31, 2022	
Reconciliation of Reported and Adjusted (non-GAAP) Net Income Available to Common Stockholders Reported net income available to common stockholders	\$	14,487	\$	13,163	\$	38,238	\$	88,808	\$	145,270	
Adjustments to net income ^{(1):} Net (gain) loss on equity securities Net loss (gain) on sale of securities and		(321)		299		_		758		_	
other assets Severance FDIC special assessment		 25 999		22 8,562 —		5 		1,469 9,093 999		(1,397) 2,198 —	

Loss on extinguishment of debt Income tax effect of adjustments	 (208)		(176)				 (1,193)		740 145
Adjusted net income available to common stockholders (non-GAAP)	\$ 14,982	\$	21,870	\$	38,243	\$	99,934	\$	146,956
Adjusted Ratios (Based upon Adjusted (non-GAAP) Net Income as calculated above)									
Adjusted EPS (Diluted)	\$ 0.39	\$	0.56	\$	0.99	\$	2.58	\$	3.77
Adjusted return on average assets	0.49	%	0.69	%	1.23 %	6	0.79	%	1.24 %
Adjusted return on average equity	5.48		7.76		13.72		8.82		13.20
Adjusted return on average tangible common equity	6.41		9.38		17.34		10.77		16.67
Adjusted non-interest expense to average assets	1.54		1.48		1.55		1.48		1.57
Adjusted efficiency ratio	63.6		59.7		47.3		56.8		47.0

⁽¹⁾ Adjustments to net income are taxed at the Company's statutory tax rate of approximately 30% unless otherwise noted.

The following table presents a reconciliation of operating expense as a percentage of average assets (as reported) and adjusted operating expense as a percentage of average assets (non-GAAP):

	T	hree Months Ended	Year Ended				
	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022		
Operating expense as a % of average assets - as reported	1.58 %	1.73 %	1.56 %	1.56 %	1.61 %		
Loss on extinguishment of debt	—	_	_	—	(0.01)		
Severance	_	(0.25)	_	(0.06)	(0.02)		
FDIC special assessment	(0.03)	_	_	(0.01)	_		
Amortization of other intangible assets	(0.01)	_	(0.01)	(0.01)	(0.01)		
Adjusted operating expense as a % of average assets (non-GAAP)	1.54_%	1.48_%	1.55_%	<u> 1.48 </u> %	1.57_%		

The following table presents a reconciliation of efficiency ratio (non-GAAP) and adjusted efficiency ratio (non-GAAP):

			Th	ree Months Endec	Year Ended					
	December 31, 2023		September 30, 2023		December 31, 2022		December 31, 2023		December 31, 2022	
Efficiency ratio - as reported					_					
(non-GAAP) ⁽¹⁾		65.0	%_	70.5	%_	47.7	<u>%</u>	60.4	%_	48.0 %
Non-interest expense - as reported	\$	53,944	\$	59,523	9	50,702	\$	213,128	\$	200,730
Severance		(25)		(8,562)		(5)		(9,093)		(2,198)
FDIC special assessment		(999)		_		_		(999)		_
Loss on extinguishment of debt Amortization of other intangible		_		_		_		_		(740)
assets		(350)		(349)		(431)		(1,425)		(1,878)
Adjusted non-interest expense				· · · ·	-	, , , , , , , , , , , , , , , , , , ,				· · · · · ·
(non-GAAP)	\$	52,570	\$	50,612	9	50,266	\$	201,611	\$	195,914
Net interest income - as reported	\$	74,121	\$	76,479	9	96,804	\$	316,571	\$	379,863
Non-interest income - as reported	\$	8,872	\$	7,928	9	9,467	\$	36,206	\$	38,156
Net (gain) loss on equity securities Net loss (gain) on sale of securities		(321)		299		_		758		_
and other assets		—		22	_	—		1,469		(1,397)
Adjusted non-interest income					_					
(non-GAAP)	\$	8,551	\$	8,249	Ş	9,467	\$	38,433	\$	36,759
Adjusted total revenues for adjusted efficiency ratio (non-GAAP)	\$	82,672	\$	84,728	9	5 106,271	\$	355,004	\$	416,622
Adjusted efficiency ratio (non-GAAP) ⁽²⁾		63.6	%_	59.7	%_	47.3	%	56.8	%_	47.0_%

⁽¹⁾ The reported efficiency ratio is a non-GAAP measure calculated by dividing GAAP non-interest expense by the sum of GAAP net interest income and GAAP non-interest income.

⁽²⁾ The adjusted efficiency ratio is a non-GAAP measure calculated by dividing adjusted non-interest expense by the sum of GAAP net interest income and adjusted non-interest income.

The following table presents the tangible common equity to tangible assets, tangible equity to tangible assets, and tangible common book value per share calculations (non-GAAP):

	December 31, 2023			September 30, 2023	December 31, 2022		
Reconciliation of Tangible Assets:							
Total assets	\$	13,636,005	\$	13,651,405	\$	13,189,921	
Goodwill		(155,797)		(155,797)		(155,797)	
Other intangible assets		(5,059)		(5,409)		(6,484)	
Tangible assets (non-GAAP)	\$	13,475,149	\$	13,490,199	\$	13,027,640	
Reconciliation of Tangible Common Equity - Consolidated:							
Total stockholders' equity	\$	1,226,225	\$	1,204,344	\$	1,169,583	
Goodwill		(155,797)		(155,797)		(155,797)	
Other intangible assets		(5,059)		(5,409)		(6,484)	
Tangible equity (non-GAAP)		1,065,369		1,043,138		1,007,302	
Preferred stock, net		(116,569)		(116,569)		(116,569)	
Tangible common equity (non-GAAP)	\$	948,800	\$	926,569	\$	890,733	
Common shares outstanding		38,823		38,811		38,573	
Tangible common equity to tangible assets (non-GAAP)		7.04	%	6.87	%	6.84 %	
Tangible equity to tangible assets (non-GAAP)		7.91		7.73		7.73	
Book value per common share	\$	28.58	\$	28.03	\$	27.30	
Tangible common book value per share (non-GAAP)		24.44		23.87		23.09	