

Dime Community Bancshares, Inc. (NASDAQ: DCOM)

June 2022



Forward-Looking Statements

This presentation contains a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements may be identified by use of words such as "annualized," "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "likely," "seek," "may," "outlook," "plan," "potential," "predict," "project," "should," "will," "would" and similar terms and phrases, including references to assumptions.

Forward-looking statements are based upon various assumptions and analyses made by Dime Community Bancshares, Inc. (together with its direct and indirect subsidiaries, the "Company"), in light of management's experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes appropriate under the circumstances. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors (many of which are beyond the Company's control) that could cause actual conditions or results to differ materially from those expressed or implied by such forward-looking statements. Accordingly, you should not place undue reliance on such statements. These factors include, without limitation, the following:

- the timing and occurrence or non-occurrence of events may be subject to circumstances beyond the Company's control;
- there may be increases in competitive pressure among financial institutions and from non-financial institutions;
- the net interest margin is subject to material short-term fluctuation based upon market rates;
- changes in deposit flows, loan demand or real estate values may affect the business of the Company;
- changes in the quality and composition of our loan or investment portfolios;
- unanticipated or significant increases in loan losses may negatively affect the Company's financial condition or results of operations;
- changes in accounting principles, policies or guidelines may cause the Company's financial condition to be perceived differently;
- changes in corporate and/or individual income tax laws may adversely affect the Company's business or financial condition or results of operations;
- general economic conditions, either nationally or locally in some or all areas in which the Company conducts business, or conditions in the securities markets or the banking industry, may be different than the Company currently anticipates;
- legislative, regulatory or policy changes may adversely affect the Company's business or results of operations;
- technological changes may be more difficult or expensive than the Company anticipates;
- there may be failures or breaches of information technology security systems;
- success or consummation of new business initiatives or the integration of any acquired entities may be more difficult or expensive than the Company anticipates;
- litigation or other matters before regulatory agencies, whether currently existing or commencing in the future, may delay the occurrence or non-occurrence of events longer than the Company anticipates; and
- the risks referred to in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2021 as updated by our Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

Further, given its ongoing and dynamic nature, it is difficult to predict what effects the COVID-19 pandemic will have on our business and results of operations. The pandemic and related local and national economic disruption may, among other effects, result in a decline in demand for our products and services; increased levels of loan delinquencies, problem assets and foreclosures; branch closures, work stoppages and unavailability of personnel; and increased cybersecurity risks, as employees work remotely.

The Company has no obligation to update any forward-looking statements to reflect events or circumstances after the date of this document.

Investment Highlights

- 1. Leading market share and best-in-class deposit franchise with significant scarcity value
- 2. Operates in an attractive, high-density market for business customers
- 3. Strong financial performance following completion of merger
- Well positioned for rising rates and continued opportunity to transform balance sheet over time
- 5. Superior asset quality through various cycles.
- 6. Skilled acquiror with significant M&A Experience. Poised to capitalize on recent large transactions in our footprint
- 7. Strong corporate governance

New York's Premier Business Bank



History

A community bank built on perseverance, character, customer service and community reinvestment

The Dime Savings Bank of Williamsburg is founded approximately 6 months after President Lincoln delivers Gettysburg Address, and approximately 1 year before the US is reunited after the Civil War

1864

DIME

The Bridgehampton National Bank is

incorporated in the same week the Boy Scouts of America is incorporated by W.D. Boyce

1910



Dime Community Bank and BNB Bank complete a Merger of Equals amidst the COVID-19 pandemic and combine to loan almost \$2 billion of Paycheck Protection Program loans to customers and businesses in need

2021







Leading Market Share and Significant Scarcity Value

- Dime ranks #1 by deposit market share on Greater Long Island amongst community banks (1)(2)
- Ubiquitous brand and coverage spanning entire footprint
- Only publicly-traded community bank with over \$1.0 billion of Tier 1 capital headquartered on Greater Long Island
 - In the "sweet spot" to uniquely serve middle market clients with our capabilities, customer focus and capital base
 - Poised to capitalize on disruption from recent mergers in our footprint as none of the acquirors are locally managed

#1 Community Bank on Greater Long Island by Deposit Market Share

<u>Rank</u>	<u>Institution</u>	<u>Branches</u>	Deposits (\$B)	Market Share
1	Dime	57	\$10.6	24.3%
2	Apple	45	\$6.8	15.6%
3	Flushing	22	\$5.9	13.6%
4	Ridgewood	27	\$4.5	10.4%
5	First of Long Island	46	\$3.3	7.6%

Source: S&P Global. Data as of June 30^{th,} 2021.

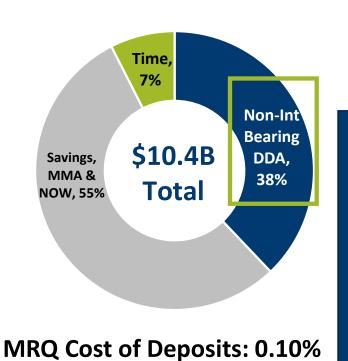
From Montauk to Manhattan Source: S&P Global

- 1 Greater Long Island defined as Kings, Queens, Nassau, and Suffolk Counties.
- 2 Community Banks defined as Banks with assets less than \$20 billion.



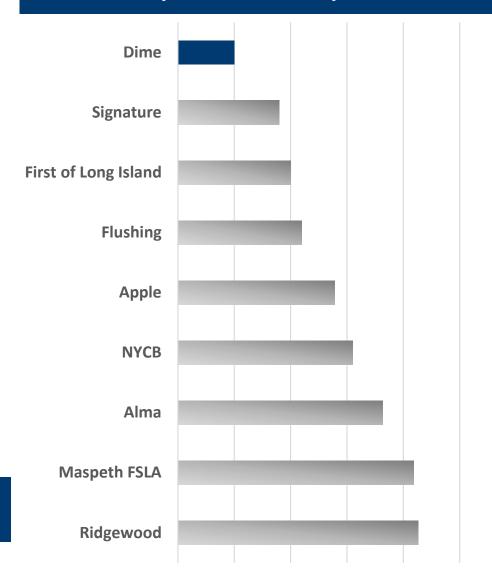
Best-in-Class Deposit Franchise





Our 3 Year Target for DDA %: 40%

Cost of Deposits: Vs "Footprint Banks"¹



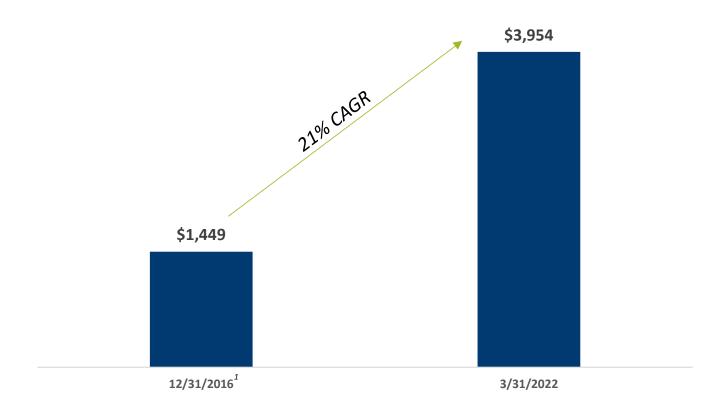
0.00% 0.10% 0.20% 0.30% 0.40% 0.50%

Source: S&P Global.

^{1 &}quot;Footprint Banks" defined as Banks with less than \$100B of assets and >\$500M of deposits in any one of the Greater Long Island counties (Kings, Queens, Nassau, Suffolk).

Proven Track Record of DDA Growth

Noninterest Bearing Deposits (\$ in millions)



Our management team has a proven track record of growing DDA organically



We Operate in An Attractive Market with Significant Opportunities for Market Share Gains

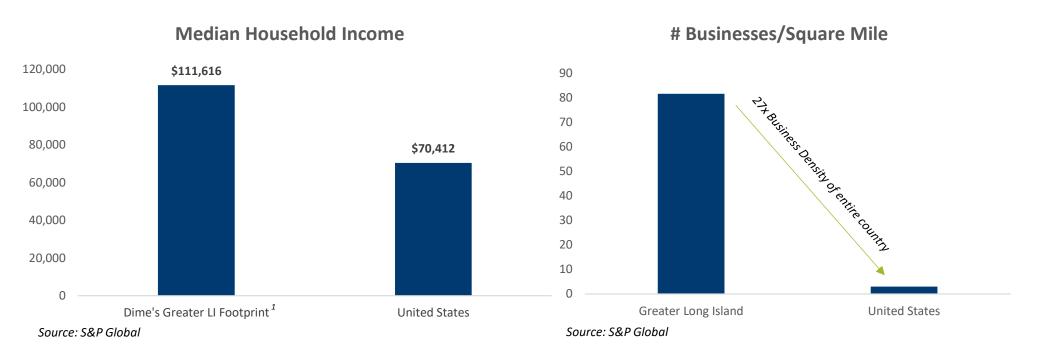
- Combined population of ~ 8 million for Kings, Queens, Nassau, and Suffolk would represent the 14th largest state in the country
- \$328 Billion of total deposits in Greater Long Island marketplace¹



Source: S&P Global. Data as of June 30^{th,} 2021.



Our Footprint is Characterized by Above Average Wealth and Significant Business Density



- Median household income in our deposit footprint is well above national average
- The business density across our footprint provides us a unique opportunity
- The attractive demographics of our footprint allows us to operate successfully as a pureplay in-market community commercial bank



Highly Responsive Customer Focused Platform As Demonstrated by PPP Performance



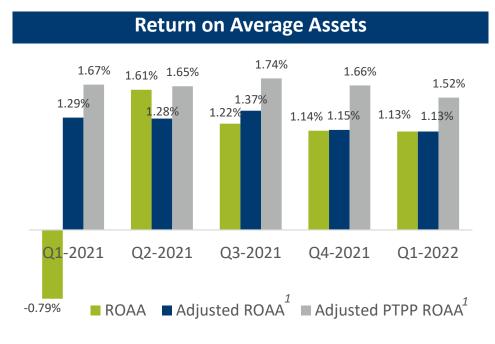
- Participating in PPP was a firmwide priority in FY 2020 and FY 2021
- We were the leading provider of PPP amongst community banks in our footprint
 - > Approximately **12x** median of Footprint Banks²
- Serviced existing relationships and generated significant number of new business relationships and customer touchpoints. Testament to our status as a highly responsive community commercial bank
- Sold 2021 PPP Originations in Q2 2021 and recorded \$20.7mm of revenue associated with the recognition of deferred fees

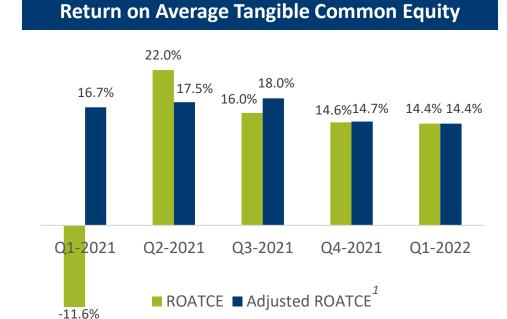


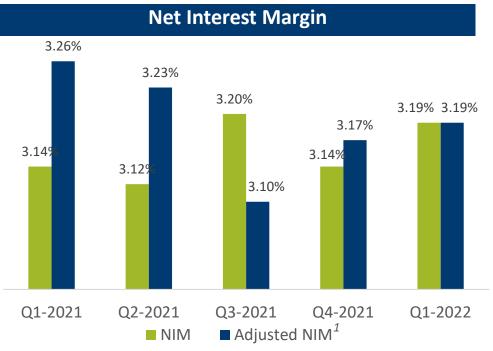
²⁰²⁰ represents the sum of Legacy Dime and Legacy BNB on a combined basis.

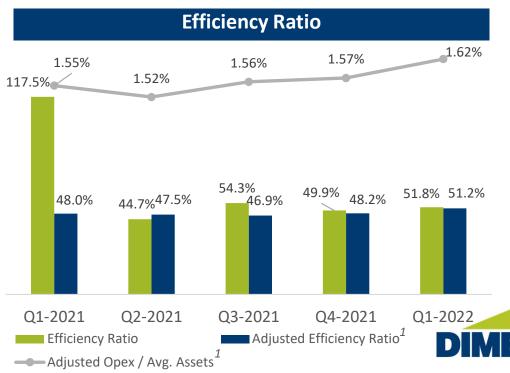
² Available data compiled for 2020 PPP production prior to PPP loan forgiveness

Strong Financial Performance Following Completion of Merger









Well-Positioned for Rising Rates

Net Interest Income Sensitivity

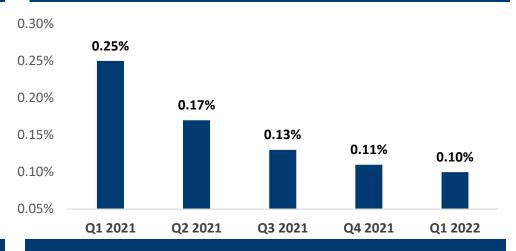
% Change in Net Interest Income

Gradual Change in Interest Rates of:	Year-One	Year-Two
+100 Basis Points	0.5%	4.4%
+200 Basis Points	1.2%	8.5%

% Change in Net Interest Income

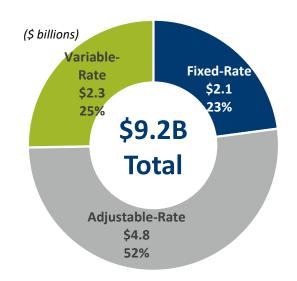
Instantaneous Rate Shock Scenarios	Year-One	Year-Two
+100 Basis Points	1.9%	5.7%
+200 Basis Points	3.7%	10.6%

Trends in Cost of Total Deposits



Variable Rate Loan Detail¹

Well Balanced Loan Portfolio¹

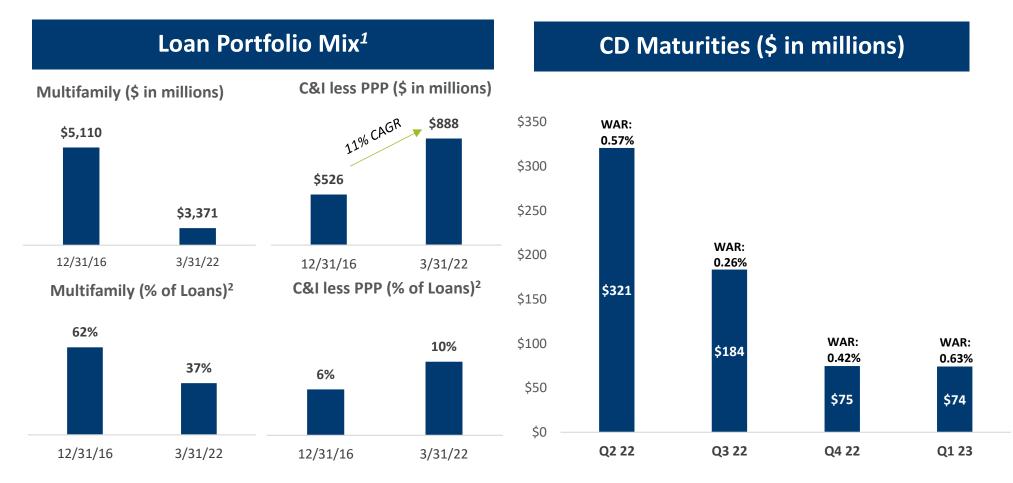


Variable Rate Loan Portfolio (\$ millions)	Outstanding Balance	% of Total Variable Balance
Floating Freely - No Floor	\$1,167	50%
Floating Freely - Floor	\$366	16%
0-25 bps to Float Freely	\$95	4%
26-50 bps to Float Freely	\$399	17%
51-75 bps to Float Freely	\$48	2%
76-100 bps to Float Freely	\$57	2%
101+ bps to Float Freely	\$204	9%
Total	\$2,336	100%



1 As of 3/31/2022

Continued Opportunity to Transform Balance Sheet



 We expect to lower the contribution of multifamily loans and replace with relationshipbased commercial loans which are accompanied with a greater level of associated deposits

 We continue to have opportunities to reprice our CD book lower

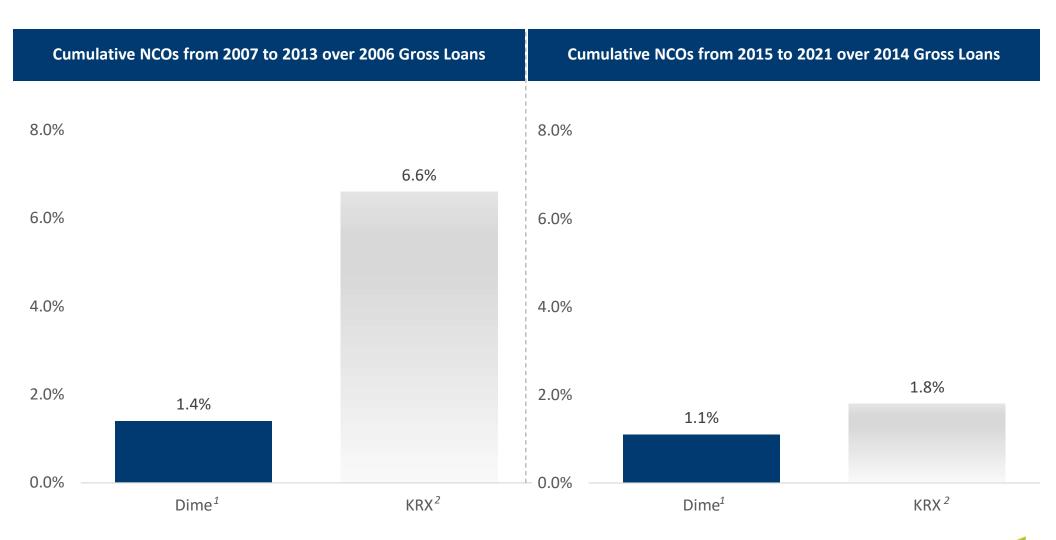
DIME

 $^{1\}quad 12/31/16\ represents\ sum\ of\ Legacy\ Dime\ and\ Legacy\ BNB\ on\ a\ combined\ basis.$

 $^{2\,}$ % of loans excludes SBA PPP Loans from calculation.

Superior Asset Quality Through Various Cycles

Our cumulative credit losses were extremely low compared to the KRX Bank Index during the 2008 Financial Crisis. Post 2008 Financial Crisis, our credit losses continue to track well below the bank index



Represents the sum of Legacy Dime and Legacy BNB on a combined basis.

² KBW Regional Banking Index

Skilled Acquiror with Significant M&A Experience



Kevin O'Connor CEO (Part of numerous M&A transactions at North Fork)



Stuart Lubow
President & COO
(Sale of Community National,
Garden State,
Community State)



Avi Reddy
CFO

(Former M&A banker at
Evercore, Barclays and
Lehman Brothers)

- ✓ Closed merger transaction on February 1, 2021. Completed systems integration over the weekend of April 17, 2021
- ✓ Grown DDA by approximately \$1 billion since closing of merger transaction
- ✓ Operated the Company at a post-merger core efficiency ratio of approximately 47% 51% in each quarter since the close of merger transaction
- ✓ With our core systems conversion completed almost 1 year ago, we are poised to capitalize on disruption from recent mergers in our footprint. None of the acquirors are headquartered in our footprint or locally managed
 - Recently Announced the hiring of Robert Maichin as EVP, Head of Middle Market Lending

Strong Corporate Governance

- ✓ Significant Insider Ownership (15% of shares outstanding)
- ✓ Annual election of entire slate of Board of Directors
- ✓ Shareholder representation on Board of Directors (Basswood)
- ✓ CEO & Chairman roles are split
- ✓ Lead Director is Independent

Guidance and Key Medium Term Operating Targets

Guidance for 2022

- Loan Growth: ~6% (excluding PPP); updated guidance reflects growth trends since the end of Q1 2022
- **Core NIM:** gradually improving and reaching a level of approximately 3.35% by the middle of 2024. Expansion will be more pronounced in 2023 and 2024 as the impact of rate increases work their way through the loan portfolio and we reprice into a higher rate environment for originations
- Core Non Interest Expenses (excluding CDI Amortization): ~\$197 million \$199 million
- Efficiency Ratio: under 50%
- **Non-Interest Income:** Approximately \$33 million-\$34 million, inclusive of impact of Durbin amendment and lower levels of NSF / overdraft fees
- Tangible Equity to Tangible Assets Ratio: Comfortable operating the Company at an 8.50% Tangible Equity ratio (which translates to approximately 7.50% for the Tangible Common Equity ratio). Expect to be active on the share buyback front throughout 2022, keeping these capital ratios in mind
- Effective Tax Rate: Approximately 28.5% for the remainder of 2022

Key Medium Term Operating Targets

- **ROA:** Intend to drive Return on Assets to the 1.20%-1.25% area by the back half of 2024. Infrastructure in place to support accretive balance sheet growth
- Non-Interest Bearing Deposits: Operate with a non-interest bearing to total deposits ratio in excess of 40%

Appendix



Return on Avg. Assets & Return on Avg. Tangible Common Equity

	Reconciliation of A	Adjusted ROAA				
		Three Months Ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	
Return on Average Assets - as reported	1.13%	1.14%	1.22%	1.61%	(0.79%)	
Reported net income/(loss)	\$34,531	\$35,357	\$38,395	\$51,278	(\$21,034)	
Adjustments to net income (1)						
Provision for credit losses - Non-PCD loans (double-count)	-	-	-	-	20,278	
Gain on sale of PPP loans	-	-	-	(20,697)	-	
Net gain on sale of securities and other assets	-	(975)	-	-	(710)	
Loss on termination of derivatives	-	-	-	-	16,505	
Severance	-	-	-	1,875	-	
Loss on extinguishment of debt	-	-	-	157	1,594	
Curtailment loss	-	-	-	-	1,543	
Merger expenses and transaction costs (2)	-	2,574	2,472	1,836	37,942	
Branch restructuring	-	(1,118)	4,518	1,659	-	
Income tax effect of adjustments and other tax adjustments	-	(234)	(2,191)	4,852	(21,848)	
Adjusted net income (non-GAAP)	\$34,531	\$35,604	\$43,194	\$40,960	\$34,270	
Average Assets (as reported)	\$12,199,721	\$12,419,184	\$12,584,372	\$12,756,909	\$10,666,619	
Adjusted Return on Average Assets (non-GAAP)	1.13%	1.15%	1.37%	1.28%	1.29%	

	Reconciliation of Ac	ljusted ROATCE				
	Three Months Ended					
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	
Return on Average Tangible Common Equity - as reported (non-GAAP)	14.4%	14.6%	16.0%	22.0%	(11.6%)	
Reported net income/(loss) available to common stockholders	\$32,710	\$33,536	\$36,573	\$49,456	(\$22,855)	
Adjustments to net income (1)						
Provision for credit losses - Non-PCD loans (double-count)	-	-	-	-	20,278	
Gain on sale of PPP loans	-	-	-	(20,697)	-	
Net gain on sale of securities and other assets	-	(975)	-	-	(710)	
Loss on termination of derivatives	-	-	-	-	16,505	
Severance	-	-	-	1,875	-	
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Curtailment loss	-	-	-	-	1,543	
Merger expenses and transaction costs (2)	-	2,574	2,472	1,836	37,942	
Branch restructuring	-	(1,118)	4,518	1,659	-	
Income tax effect of adjustments and other tax adjustments	-	(234)	(2,191)	4,852	(21,848)	
Amortization of Intangible assets, net of tax	402	496	488	570	244	
Adjusted net income available to common stockholders (non-GAAP)	\$33,112	\$34,279	\$41,860	\$39,708	\$32,693	
Average Tangible Common Equity	\$916,971	\$931,503	\$929,131	\$908,797	\$780,976	
Adjusted Return on Average Tangible Common Equity (non-GAAP)	14.4%	14.7%	18.0%	17.5%	16.7%	

¹ Adjustments to net income are taxed at the Company's statutory tax rate of approximately 31% unless otherwise noted.

² Certain merger expenses and transaction costs are non-taxable expense.

Pre-Tax Pre- Provision Net Revenue / Average Assets

	on or Aujusieu i Te-la?	x Pre-provision Net Rev	· '		
	Three Months Ended				
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Net interest income	\$89,109	\$91,686	\$94,828	\$93,254	\$77,841
Non-interest income/(loss)	7,203	10,179	9,728	29,544	(7,383)
Total revenues	96,312	101,865	104,556	122,798	70,458
Non-interest expense	49,888	50,829	56,783	54,882	82,805
Pre-tax pre-provision net revenue (non-GAAP) (1)	\$46,424	\$51,036	\$47,773	\$67,916	(\$12,347)
Adjustments:					
Gain on Sale of PPP Loans	-	-	-	(20,697)	-
Net gain on sale of securities and other assets	-	(975)	-	-	(710)
Loss on termination of derivatives	-	-	-	-	16,505
Severance	-	-	-	1,875	-
Loss on extinguishment of debt	-	-	-	157	1,594
Curtailment loss	-	-	-	-	1,543
Merger expenses and transaction costs	-	2,574	2,472	1,836	37,942
Branch restructuring	-	(1,118)	4,518	1,659	-
Adjusted pre-tax pre-provision net revenue (non-GAAP) (2)	\$46,424	\$51,517	\$54,763	\$52,746	\$44,527
Average Assets (as reported):	\$12,199,721	\$12,419,184	\$12,584,372	\$12,756,909	\$10,666,619
Adjusted Pre-Tax Pre Provision Net Revenue/Avg. Assets (non-GAAP)	1.52%		1.74%	1.65%	1.67%

The adjusted pre-tax pre-provision net revenue is a non-GAAP measure calculated by adding pre-tax pre-provision net revenue less the net gain on sale of PPP loans, net gain on sale of securities and other assets, loss on termination of derivatives, severance, loss on extinguishment of debt, curtailment loss, merger expenses and transaction costs, and branch restructuring.



¹ The reported pre-tax pre-provision net revenue is a non-GAAP measure calculated by adding GAAP net interest income and GAAP non-interest income/(loss) less GAAP non-interest expense.

Net Interest Margin

Reco	nciliation of Adjusted N	et Interest Margin				
_	Three Months Ended					
_	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	
NIM - as reported ⁽¹⁾	3.19%	3.14%	3.20%	3.12%	3.14%	
Net interest income - as reported	\$89,109	\$91,686	\$94,828	\$93,254	\$77,841	
Less: Net interest income on PPP loans	(396)	(539)	(2,502)	(5,375)	(4,092)	
Less: Purchase Accounting Accretion on loans ("PAA")	(50)	625	(2,541)	(1,925)	(1,333)	
Adjusted net interest income excluding PPP loans and PAA on loans, (non-GAAP)	\$88,663	\$91,772	\$89,785	\$85,954	\$72,416	
Average interest-earning assets - as reported	\$11,333,805	\$11,582,086	\$11,765,298	\$11,990,107	\$10,057,598	
Average PPP loan balances	(46,807)	(96,065)	(266,472)	(1,282,347)	(1,020,910)	
Adjusted average interest-earning assets excluding PPP loans, (non-GAAP)	\$11,286,998	\$11,486,021	\$11,498,826	\$10,707,760	\$9,036,688	
Adjusted NIM excluding PPP loans and PAA on loans, (non-GAAP) ⁽²⁾	3.19%	3.17%	3.10%	3.23%	3.26%	



⁽¹⁾ NIM represents net interest income as reported divided by average interest-earning assets as reported.

⁽²⁾ Adjusted NIM excluding PPP and PAA represents adjusted net interest income excluding PPP loans and purchase accounting accretion, divided by adjusted average interest-earning assets, excluding PPP loans.

Efficiency Ratio & Operating Expense to Average Assets

	Reconciliation of Adju	usted Efficiency Ratio			
			Three Months Ended		
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021
Efficiency ratio - as reported (non-GAAP) (1)	51.8%	49.9%	54.3%	44.7%	117.5%
Non-interest expense - as reported	\$49,888	\$50,829	\$56,783	\$54,882	\$82,805
Less:					
Severance	-	-	-	(1,875)	-
Merger expenses and transaction costs	-	(2,574)	(2,472)	(1,836)	(37,942)
Branch restructuring	-	1,118	(4,518)	(1,659)	-
Loss on extinguishment of debt	-	-	-	(157)	(1,594)
Curtailment loss	-	-	-	-	(1,543)
Amortization of other intangible assets	(586)	(715)	(715)	(835)	(357)
Adjusted non-interest expense (non-GAAP)	49,302	48,658	49,078	48,520	41,369
Net interest income - as reported	89,109	91,686	94,828	93,254	77,841
Non-interest income/(loss) - as reported	7,203	10,179	9,728	29,544	(7,383)
Less: Gain on sale of PPP loans	-	-	-	(20,697)	-
Net gain on sale of securities and other assets	-	(975)	-	-	(710)
Loss on termination of derivatives	-	-	-	-	16,505
Adjusted non-interest income (non-GAAP)	7,203	9,204	9,728	8,847	8,412
Adjusted total revenues for adjusted efficiency ratio (non-GAAP)	\$96,312	\$100,890	\$104,556	\$102,101	\$86,253
Adjusted efficiency ratio (non-GAAP) (2)	51.2%	48.2%	46.9%	47.5%	48.0%

Reconciliation of Adjusted Operating Expense as a % of Average Assets						
	Three Months Ended					
	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	
Operating expense as a % of average assets - as reported	1.64%	1.64%	1.80%	1.72%	3.11%	
Loss on extinguishment of debt	-	-	-	-	-0.06%	
Curtailment loss	-	-	-	-	-0.06%	
Severance	-	-	-	-0.06%	-	
Merger expenses and transaction costs	-	-0.08%	-0.08%	-0.06%	-1.43%	
Branch restructuring	-	0.03%	-0.14%	-0.05%	-	
Amortization of other intangible assets	-0.02%	-0.02%	-0.02%	-0.03%	-0.01%	
Adjusted operating expense as a % of average assets (non-GAAP)	1.62%	1.57%	1.56%	1.52%	1.55%	

- 1 The reported efficiency ratio is a non-GAAP measure calculated by dividing GAAP non-interest expense by the sum of GAAP net interest income and GAAP non-interest (loss) income.
- The adjusted efficiency ratio is a non-GAAP measure calculated by dividing adjusted non-interest expense by the sum of GAAP net interest income and adjusted non-interest income.

